

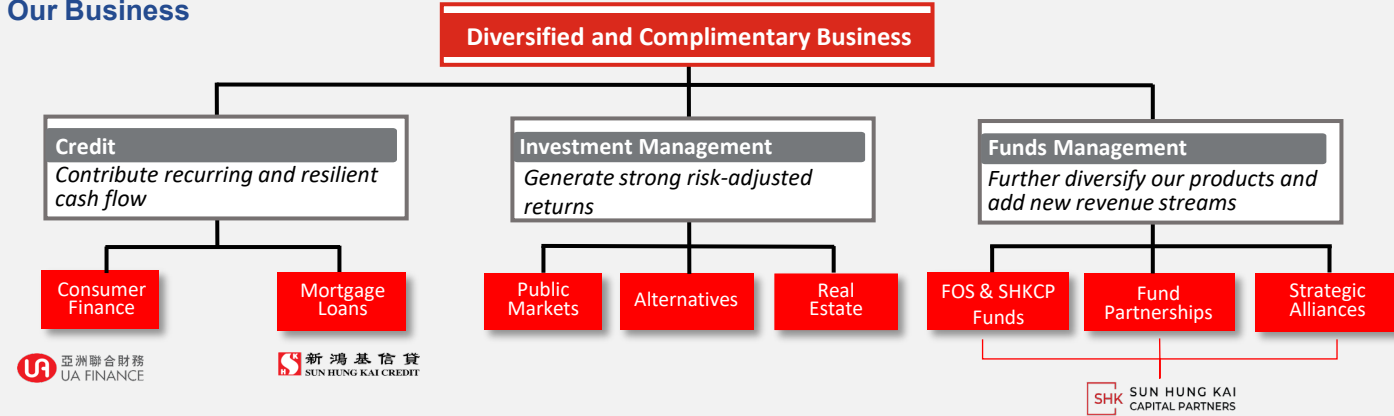
## Corporate Factsheet

### Who We Are

Sun Hung Kai & Co. Limited (SEHK: 86) ("SHK & Co." / the "Company", together with its subsidiaries, the "Group") is a leading Hong Kong-based financial institution recognised for its expertise in alternative investments and wealth management. Since 1969, the Company has built a diversified investment portfolio across public markets, credit and alternatives strategies including real estate and private equity, delivering long-term risk-adjusted returns. Leveraging its deep-rooted Asian heritage, SHK & Co. supports and nurtures specialist emerging asset managers in the region, empowering them to excel. SHK & Co. also utilises its long-standing investment expertise and resources in providing tailored investment solutions to like-minded partners and ultra-high-net-worth investors through its Family Office Solutions ("FOS"). As of 31 December 2024, the Group held about HK\$37.3 billion in total assets.

- Credit business to generate recurring and resilient cash flow and provide steady returns that are largely uncorrelated to capital markets
- Investment Management to generate attractive risk-adjusted returns leveraging the Group's expertise and global network
- Funds Management to add new revenue streams, achieve robust AUM growth and solidify the Group's transformation into a leading alternative investment platform
- Proactive capital management with an emphasis on capital efficiency driving sustainable growth and long-term shareholder value

### Our Business



### Investment Edges

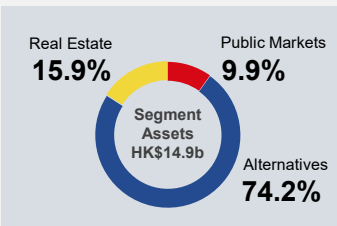
- Diversified businesses position us well to deliver resilience amid volatile markets and economic headwinds**
- Funds Management closed 2024 with total AUM\* of US\$2.0b, more than doubling from 2023**
- Investment Management's performance continued to improve in 2024 with well-diversified portfolio and portfolio management**
- Consumer Finance's new product, SIM Credit Card accumulated transaction volume exceeding HK\$1.5b by the end of 2024**

### 2024 Annual Results Highlights

<b>Revenue</b> HK\$3,762.0m -3.9%	<b>DPS 2024</b> HK26 cents Consistent
<b>Pre-tax Profit</b> HK\$861.3m +1,024.4%	<b>BVPS*</b> HK\$10.8 Flat

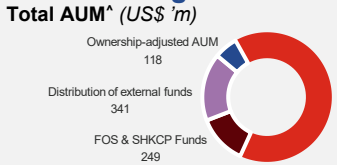
\* Figure was as at 31 December 2024  
 \* "AUM" refers to the total value of assets managed, advised, distributed or otherwise serviced, including:  
 1. Assets under management by SHKCP's Fund Partnerships, which are mainly established with early-stage alternative managers in flexible collaboration models depending on their go-to-market readiness;  
 2. Assets under management by SHKCP, including funds managed by SHKCP and Family Office Solutions, and assets under advisory and/or dealing arrangement by SHKCP;  
 3. Assets under management by third party asset managers in which SHK & Co. has equity stakes, and adjusted by the level of ownership; and  
 4. Assets under distribution by SHKCP for third party managers.  
 Our methodology for determining AUM reflects our different business lines and is based on our economic interests in the assets and/or the significance of our control. This differs from the methodology for calculating our AUM for regulatory filings.

### Investment Management



- Segment total gains amounted to HK\$394.4m. After an internal allocation of cost of capital charges of HK\$669.4m, pre-tax loss narrowed 68.6% to HK\$405.9m.
- Financial instruments under Alternatives and Real Estate segments recorded a realised gain and unrealised gain of HK\$86.2m and HK\$250.0m, respectively, thanks to portfolio diversification and portfolio management.
- Excluding revaluation loss from investment properties in Hong Kong, Real Estate recorded a gain of HK\$200.9m, compared to HK\$142.2m in 2023.
- Including dividend and interest income, Public Markets posted a gain of HK\$35.1m.

### Funds Management



- Fund Partnerships includes assets managed by ActusRayPartners, E15VC, Kernel and Scalar.
- FOS & SHKCP Funds includes assets managed by SHK Latitude Alpha, MCIP and FOS.
- Distribution of external funds includes assets under distribution and service by SHKCP, such as GAM and other external funds with whom SHKCP entered into distribution agreements.
- Ownership-adjusted AUM includes assets managed by Wentworth and Point King Capital, adjusted by SHK & Co.'s ownership.

### Funds Management Business Lines

<b>FOS<sup>1</sup> and SHKCP Funds</b>  <b>FAMILY OFFICE SOLUTIONS</b> An alternatives investment platform for family offices and UHNW individuals with differentiated alternative investments solutions  <b>LATITUDE ALPHA</b> Global Fund of Hedge Fund  <b>MULTIPLE CAPITAL INVESTMENT PARTNERS</b> APAC Real Estate Loan Strategy	<b>Fund Partnerships</b>  European, Asian, and Japan Discretionary Probabilistic Investing Equity Market Neutral Strategy  Market Neutral Crypto Strategy  Quantitative/Directional Crypto Strategy  Deep Technology Venture Strategy  Consumer Early Stage/Growth Strategy <sup>2</sup>	<b>Strategic Alliances</b>  High conviction equity, specialist fixed income, multi-asset, and alternatives  Real estate private equity and private credit in Australia <sup>3</sup> Distribution of external funds
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- We integrated the SHKCP Private Access Fund strategy into FOS to provide clients with comprehensive and seamless services.
- SHK & Co. owns a minority equity stake in Point King GP.
- SHK & Co. subscribed for convertible notes which are convertible into a minority equity interest in Wentworth and Balance Sheet Trust. SHK & Co. also agreed to provide strategic services to Wentworth Capital Debt Pty Limited ("WCD") and to commit US\$100 million to invest in WCD Funds. In consideration of the services, we will be entitled to a share of total revenue generated by all WCD Funds.